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| **WORKSHEET 3.1A: Statement of Problem Questionnaire.** |

### Who? Where? When?

Who is in need? (people, animals, land, etc…)

Where are they?

When is the need evident?

### What? Why?

What is the need?

Why does this need occur?

### Evidence of Problem?

What evidence do you have to support your claim?

### Impact If Problem Is Resolved?

What are the consequences of meeting the need?

How is the need linked to your organization?